

# About Us



One Call / Click access to comprehensive pre-employment research and current employee recertification.

Efficient and detail-oriented organization.

Industry leading turn-around time.

Proprietary technology tools that expedite results.

Experienced enough to protect your organization.

Nimble enough to conform to your needs.

**Hindsight™** - A custom approach to strengthening due diligence.

**Absolute Value™** - Strengthen your credit decisions by using our customized verification matrix.

**Protocol™** - Utilize government procedures to verify internal compliance.

## Mission Statement

To provide Background Research Solutions designed to protect, defend and indemnify our partners from the risks associated with human resource and client selection decisions.

**Founded:** As NFS Research, Inc. in 2001

**Today:** **SecureCheckonline** is a Global Background Investigation Company that provides proprietary technology tools to deliver custom research intelligence for our clients.

**Expertise:** Comprehensive employment / tenant screening services with the ability to customize a program based on independent client needs.

**Clients:** A broad range of non-profit, financial, construction, transportation, staffing and service-based organizations.



# Team of Experts



## Our Clients

**THE CLEVELAND CLINIC**

**CAMBRIDGE INTEGRATED SERVICES GROUP**

**ZINNER AND COMPANY**

**BERGENSONS PROPERTY SERVICES, INC.**

**TACTICAL PROPERTY SERVICES, INC.**

**METRO CITY REALTY**

**VISITING NURSES ASSOCIATION**

**CT PARTNERS**

**THE K&D GROUP**

**KEY DEVELOPMENT CORPORATION**

**PERFECTURF, INC.**

**OURPET'S**

**SOLV-ALL, LCC**

### **Mr Adam P. Kohn**

Chairman Board of Directors

Mr. Kohn is a Founding Partner of a leading executive search firm. The result is broadening perspectives about business and competitive challenges influencing executive selection. Previous training in industrial psychology is the basis for his ability to create outstanding and unexpected solutions for clients. With over twenty years of experience in senior management and human resources, Adam is uniquely qualified to lead SecureCheckonline and ensure our client's ultimate satisfaction.

### **Mr Al Patete**

Director

Mr. Patete was a career employee of the Internal Revenue Service assigned to Criminal Investigation. Today, he is a Special Investigator for the FBI and United States Department of Justice. With over 40 years of experience developing and implementing government policies and guiding the highest level of background research, Mr. Patete is critically involved with all facets of system design and implementation at SecureCheckonline. He is involved with the custom application of our system to our client's unique needs; ensuring that time tested standards are in place and that we can protect our clients with the highest level of integrity in the information we assemble.

### **Mr Daniel J. Kalish**

Chief Executive Officer

Mr. Kalish joined SecureCheckonline with 20 years of senior management experience in financial service firms. He is a graduate of the Cleveland Marshall College of Law and holds a Masters Degree in Business Administration. Dan's career has been spent mitigating risk of employer negligence for the firms he has helped grow. It is his emphasis on due diligence and a strong reliance on policy and procedure that underscores the delivery of our research services at SecureCheckonline.

### **Mr. Jeffrey Lando**

Vice President of Operations

Mr. Lando is a Co-Founder of SecureCheckonline and has been responsible for the day-to-day operations of the company for over seven years. Jeff has over 10 years of experience in background research and was directly responsible for the design and implementation of our current system. While user-friendly access to instant information is a key feature of our service, Jeff also provides manual in-depth reference checks and custom client - based research.



## What Differentiates SecureCheckonline?

### Size

**SecureCheckonline** has been supplying background research for over eight years centered around communication with our clients and understanding of their individual needs. We are large enough to handle a growing client while remaining open to customizing a unique solution for your company. No two companies are identical so our solution for the firm will not be either.

### Expertise

Above everything else, our experience sets us apart. Starting with our Board of Directors, we bring tangible experience which your organization can leverage to ensure adequate protection from employer liability and minimize the expense associated with a bad hiring decision.

### Custom Approach

Let us utilize our experience to customize your solution. We understand that you are working within a budget and strive to deliver the highest level of protection given any constraints. We allow firms to manage their due diligence instead of ignoring it. Ask how Hindsight™ can be custom designed for your business.

### Results

We stand behind our commitment with a satisfaction guarantee designed to make working with SecureCheckonline a responsible decision. At SecureCheckonline we create solutions not excuses.



# Falsification of information by applicants

34% of all applications contain outright lies about experience, education, and ability to perform essential functions on the job.

\*Source: Wall Street Journal

Nearly one-third of job applicants listed dates of employment that were inaccurate by more than three months.

\*Source: Resume Inflation: Two Wrongs May Mean No Rights, by Barbara Kat Repa, Nolo.com,

As many as 30% of jobseekers exaggerate their accomplishments, and about 10% “seriously misrepresent” their background.

\*Source: The Complete Reference Checking Book, by Edward C. Adler

# Employee Turnover

It costs \$7,000.00 to replace a salaried employee, \$10,000.00 to replace a mid-level employee, and \$40,000.00 to replace a senior executive.

\*Source: Recruiting Times

In 1999, employers lost 60% of negligent hiring/supervision jury trials.

\*Source: The Reish & Luftman Practical Guide to Employment Law

On average, in U.S. businesses, at least half of all new hires “don’t work out.”

\*Source: Fortune

# Violence and Theft in the workplace

On-the-job violence costs employers \$36 billion each year.

\*Source: Workplace Violence Research Institute

The average award in a workplace violence lawsuit exceeds \$1 million per case.

\*Source: Wall Street Journal

Workplace violence is the foremost concern of corporate security directors at Fortune 1000 companies. Other top concerns include employee selection and screening concerns, fraud and white-collar crime, theft, drugs and alcohol in the workplace, and unethical business practices.

\*Source: Pinkerton, Top Security Threats, Year 2000 Survey

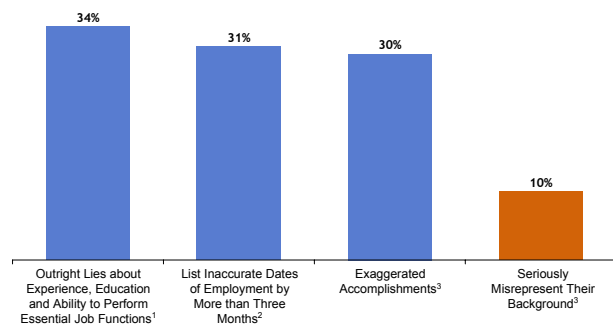
In May of 1999, an estimated 16,400 threats were made, 723 workers were attacked and 43,800 were harassed every work day.

\*Source: The Workplace Violence Research Institute

57% of respondents reported that a violent incident occurred in their workplace between 1/95 and 7/99.

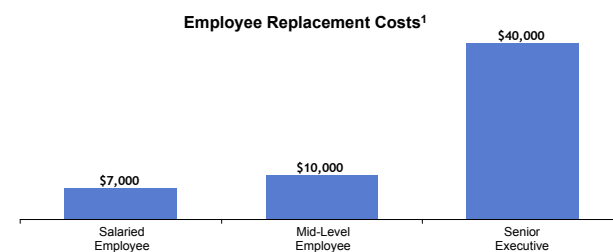
\*Source: Society of Human Resource Management, Workplace Violence Study, 1999

## Falsification of Information on Employment Applications



<sup>1</sup>Source: Wall Street Journal  
<sup>2</sup>Source: Resume Inflation: Two Wrongs May Mean No Rights, by Barbara Kat Repa, Nolo.com  
<sup>3</sup>Source: The Complete Reference Checking Book, by Edward C. Adler

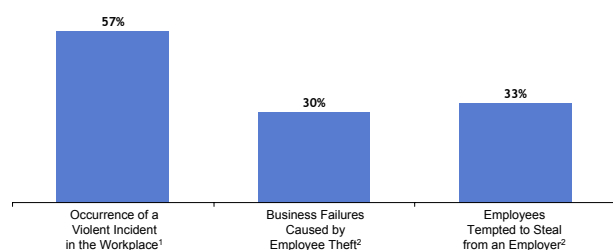
## Employee Turnover



- In 1999, employers lost 60% of negligent hiring/supervision jury trials<sup>2</sup>
- On average, in U.S. businesses, at least half of all new hires “don’t work out.”<sup>3</sup>

<sup>1</sup>Source: Recruiting Times  
<sup>2</sup>Source: The Reish & Luftman Practical Guide to Employment Law  
<sup>3</sup>Source: Fortune

## Violence and Theft in the Workplace



- On-the-job violence costs employers \$36 billion each year<sup>3</sup>
- The average award in a workplace violence lawsuit exceeds \$1 million per case<sup>3</sup>

<sup>1</sup>Source: Society of Human Resource Management, Workplace Violence Study  
<sup>2</sup>Source: American Management Association and U.S. Chamber of Commerce  
<sup>3</sup>Source: Workplace Violence Research Institute